

Knighton Heath Golf Club Ltd

Annual Report & Statements

Year ended 30th June 2015

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Knighton Heath Golf Club Limited

NOTICE IS HEREBY GIVEN that the 39th Annual General Meeting of Knighton Heath Golf Club Ltd will be held on Thursday 22nd October, 2015 in the Club House, Knighton Heath Golf Club, Francis Avenue, Bournemouth, BH11 8NX at 19:30.

AGENDA

- 1. Apologies.
- 2. In Memoriam
- 3. Approve the minutes of 38th AGM held on 16th October 2014 and the Extraordinary General Meeting held on 4th December 2014.
- 4. Management & Captains Committee Resolutions

Amendments to the Articles of Association (Club Rules);

a) Rule 6 - Directors
Re-number Rule 6.2 to 6.1.6

b) Rule 6 - Directors
Insert Rule 6.1.7 (highlighted section only)

The directors of the club:

will cease to be directors by virtue of any provision of the Companies Act 2006 or is by law prohibited from being a director or if they, without permission from the directors, have been absent for 4 consecutive meetings and the directors resolve that the office be vacated.

- c) Rule 7 Officers
 Delete Rules 7.3.2 and 7.3.3 (highlighted)
 - 7.3 Other Officers
 - 7.3.1 should be members of at least 2 years standing
 - 7.3.2 shall stand for a term of 1 year
 - 7.3.3 may if elected by the members of their section at the annual meeting of the section serve a subsequent term(s) in the same or another office.

Insert (highlighted)

- 7.3.2 shall serve for a term of three years
- 7.3.3 At the end of their 1st term of office they shall retire but be eligible for re-election for a second term.
- 7.3.4 may only stand for more than two consecutive terms should there be insufficient nominations
- (d) <u>Community Amateur Sports Club (CASC) Membership</u> "That KHGC Ltd, apply for registration as a Community Amateur Sports Club".
- (e) Life Membership Bill Kennedy

- 5. Members Resolutions
- 6. Chairman's Report
- 7. Financial Directors' Report
- 8. Captain's Report.
- 9. Appointment of the Auditors
- 10. Election of the following Office Bearers:
 - a) President
 - b) Captain
 - c) Vice- Captain
- 11. Election of Directors
- 12. Election of Finance Director
- 13. Any Other Business

Notice must be given in writing to the General Manager, on the approved pro-forma, at least seven days (Wednesday 15 October 2015) prior to the date of the Meeting.

14. Close

<u>ALL</u> completed resolution forms for the nomination of Office Bearers and Directors must be received by the General Manager by close of business, Thursday 8 October 2015.

Reunert Bauser - General Manager & Company Secretary

NOTES:

Directors: - Rule 6:

Shall not serve as an Officer of the Club.

The Directors of the club:

- shall be a minimum of 6 and a maximum of 9 (excluding the Captain and Vice-Captain)
- shall serve for a term of three years
- at the end of their 1st term of office, shall retire but be eligible for re-election for a second term.
- may only stand for more than two consecutive terms should there be insufficient nominations for new directors
- shall include a Finance Director who shall be voted into the role at the AGM. If no suitable candidate is found the club Manager may seek the services of a professional firm
- will include the Club Captain or Club Vice-Captain (who shall serve as the Captains alternate on Management Committee), who will automatically become directors of the club for a term which will correspond to the period of time they serve as Club Captain and/or Vice-Captain.

Board of Directors - the resigning & retiring members are:-

Mr P.Symes resigned during the year.

Mr B Andrew is retiring after serving a 3 years term and is not available for re-election.

Mr M Collins is retiring after serving a 3 year term and is available for re-election.

Mrs D Lennon is retiring after serving for 2 consecutive terms of 3 years.

The remaining Directors are:-

Messrs B Channon, A Hebditch, B W Lennon, and Mrs D Knight.

Voting:

Only those who are currently playing members over the age of 18 years and Life members will be entitled to vote at the AGM.

Except for rule changes, which require a two-thirds majority, all other resolutions shall be decided by a simple majority.

Members unable to attend: Any registered members who are unable to attend the meeting may submit a pro-forma or an electronic voting form (members area of the website), duly completed, to the General Manager by close of business, Wednesday 21 October 2015.

Minutes of the 38th Annual General Meeting of Knighton Heath Golf Club Ltd held on Thursday 16 October 2014 at 19:30pm in the Clubhouse, Francis Avenue, Bournemouth, BH11 8NX,

The President, Bill Kennedy, read an opening statement and welcomed, "Life Members, Past Presidents, Past Captains, Club Captain – Jim Airth, Club Chairman – Debbie Lennon, Management Committee members, newly elected Ladies Captain – Debbie Barrett, Seniors Captain – Richard Pearce, ladies and gentlemen of Knighton Heath Golf Club. I especially welcome Mr Mark Magrath from Harrison's, our auditors for 2013/2014. It is good to also see Andy Windsor, our professional, here with us this evening.

It is my privilege to preside over general meetings. I would like to take this opportunity to address you all on a few matters; some of which may have given rise to misunderstandings. First may I remind you all that Reunert Bauser here is our Club Manager and his general responsibilities are spelt out in the Club Rules. He is not a General Manager, and therefore has no direct responsibility for the Course Manager or the course itself. He provides administrative support to Alan Magee and his team. Course issues are directed by the Greens Committee as part of the Management Committee of the club.

My second comment relates to the loss this year of over 100 members. Why did so many leave? Apart from the usual number because of age, infirmity or other health conditions, some left because of what they considered as unjustified restrictions on the use of the course due to the seriously bad weather last winter. Some also left because they did not like some instances of poor behaviour in the club house and the use of foul language. Some merely wanted a change of scenery or an easier course to play!

There is a considerable drive now to renew memberships. But I would implore all club members to go out of their way to be welcoming to applicants and new members, and to do their best to prevent any occurrence of poor and unwelcoming behaviour. Having lost a very good member of the bar staff in recent weeks I would also ask you to be as courteous to our Club staff as you would be to members and visitors. We need to present Knighton Heath better.

We have a number of sections within the club. I know that, in general, they conduct their own business efficiently and co-operate with the other sections. I ask the Ladies and Seniors, in particular, to take care to accommodate the needs and concerns of their members as fully as they can. If members do have concerns that they feel remain unaddressed, they should seek assistance from the Directors of the Club, the Club Captain, the Club Manager, or from myself.

Before we start the published agenda may I remind all the social members present this evening that they are most welcome to take a full part at this meeting but have no vote when it comes to either a show of hands or a ballot."

The President confirmed that as 114 members entitled to vote were in attendance, with 4 votes received from members unable to attend, this constituted a quorum in terms of Rule 19.5 of the Articles of Association and declared the meeting open.

4 non-voting members were also present.

1. Apologies

7 apologies received from:

John Way, Ted Coates, Mike Welch, Cecily Welch, Margaret Joyce, Sue Merritt & Robin Gurman.

2. In Memoriam

All those present stood in silence in memory of all long-standing and well-respected members who had passed away since the last meeting.

The President mentioned Mrs Vera Freeman, a past owner of the Club, when it was Northbourne Golf Club, Edna Arbon, a lady member from the 60s and 70s, Dick Merritt, and Jim Howard who left us to join Ferndown some years ago.

3. Minutes of last meeting

Mr D Gritt proposed that the minutes of 17 October 2013 be taken as read. Seconded: C Knight

On a show of hands the minutes of AGM of 17 October 2013, were unanimously confirmed as a true record and the President was authorised to sign them.

Mr J Airth proposed that the minutes of EGM 9 September 2014 be taken as read. Seconded: Mrs D Knight

On a show of hands the minutes of EGM of 9 September 2014, were unanimously confirmed as a true record and the President was authorised to sign them.

There were no matters arising.

4. Management Committee Resolution

The President said that there was a resolution from the Management Committee and it concerned, who has the right to vote at general meetings. The Chairman, Mrs D Lennon, proposed the resolution which was an amendment to the Articles of Association (Club Rules):

Seconded: Mrs S Wiswould

<u>Definitions – Voting Member</u>

DELETE:

"All FULL and 5 DAY members and Life members."

INSERT.

"All playing members (over the age of 18) and Life members"

The President reminded members that a ¾ majority was required in terms of the rules.

On a show of hands the above amendments to the rules, were unanimously adopted.

5. Chairman's Report

Mrs Lennon reported as follows;

"As both Chairman and Finance Director I thought it made sense tonight to combine my reports.

Every year I have mentioned the impact of the current economic climate on the profitability of our golf club and this year has been no exception. In fact this year has been made worse by the terrible winter we had and the impact on the course as well as our clubhouse income. Balancing the access demands of members with the protection necessary for the longer term benefit of the course is a very hard task and one that no two members will ever view the same.

The recession since 2008 has resulted in many golf clubs closing in the UK. However, at the heart of the decline is a permanent change in consumer behaviour. The golf market is in a time of change and a critical step to boosting membership numbers is that we need to be prepared to embrace change. We cannot bury our heads in the sand and refuse to adapt to the situation that we are in.

There is no magic formula for private members clubs. In order to survive and grow we must consider the following:

The days of golf clubs being over-subscribed has gone. Despite there being growing numbers of golfers many of them want to pay and play golf, they don't want to belong to a members club. The membership model needs to be different going forward, because the consumer wants flexibility. We have already made some changes in recent years e.g. removing the joining fee. This was crucial in order to compete with our competitors.

We have also relaxed our dress code – this was not a change which was embraced by all our members but nonetheless was important if we are to encourage social and younger members to join. Many of our members do take the opportunity to dress more casually whilst in the club house. I have always felt that it was more important to have a friendly and welcoming atmosphere in the clubhouse rather than be too obsessed with how people are dressed. Even Wentworth Golf Club allows jeans in their clubhouse and if it's good enough for them surely it's good enough for Knighton Heath?

We have recently launched our new flexible membership scheme. This type of scheme has worked well in other clubs and we are hopeful that it will prove to be a popular scheme for us. This scheme allows those people who may have young families and therefore less time to play to join a private club as a member and only play 10 holes if they wish. Rather than trying to match what other golf clubs offer we should look at ways of making our club different from other local clubs, targeting different groups of people. Going forward I believe that we should also look at marketing this club to working ladies. Very few clubs in this area do this proactively and this group of golfers are looking for a club to join where they can play competitive golf at weekends.

As members we all have a role to play in attracting new members to our club and I would remind you all that we continue to offer £50 (on your bar card) to any member who introduces a new member.

In order to manage our finances following renewals in July the Management Committee had to make a number of difficult decisions in respect of our expenditure. Those of you who have been on committee and know the detail behind our accounts know that over 90% of our costs are fixed.

This means that there is very little room to reduce our expenses. Equally the majority of our income comes from our subscriptions. Balancing the budget is not easy every year as the number of members reduces but we managed to achieve this following a thorough review of our expenses. I appreciate that for many members and staff some of these changes were not popular. However when times are hard we do need to cut our cloth accordingly.

It is vital to have a budget which shows a break even position as any bank will ask to look at our budget and cash flow figures before agreeing to lend us money. It is also vital that we spend your money wisely in order to ensure the short and long term viability of our club. The problem with a breakeven position is that we have no spare cash to pay for any unexpected expenses which may come along during the year or improvements either on the course or in the clubhouse.

My committee have spent many hours deliberating over where best to cut our costs and it is regrettable that this year we have been unable to allocate any/minimal funds to course improvement work within the budget for 2014/15. We like many other members fully appreciate the need to maintain and improve our course on an ongoing basis.

Bearing this in mind and a comment at the recent EGM where it was suggested that we should consider a levy on members for a specific reason I would be interested to know how many people here tonight would be prepared to pay a one off £50 levy which would give the club c £20,000. If accepted I would propose this being used solely for course improvements."

On a show of hands the majority of the members vote in favour of the suggestion. On a question from a member Mrs Lennon said that possibly the levy may be voluntary.

"CASC – I know that this has been a talking point for many of you. For those who came to the EGM and listened to the presentation given by Neville Beckhurst from Plummer and Parsons I think many of your questions were answered. Plummer and Parsons are the Community Amateur Sports Clubs (CASC) specialist consultants recommended by England Golf. They have no financial gain in us joining the scheme.

I would also like to stress that joining CASC is not a knee jerk reaction to our current financial situation. An application to join CASC has been under consideration by the club for a number of years by numerous Management Committees. Your current committee feel now is the correct time to commit to this and obtain the benefits that accompany membership.

To date there are in excess of 400 private members golf clubs registered with CASC. Locally these include Came Down, Bridport, Brockenhurst, Romsey, Wareham, Weymouth and Andover. I know a number of you were concerned to learn that Yeovil GC did not join the scheme recently and wondered why this was so. Our understanding was that even though their rules stated that on dissolution the funds would be distributed amongst the membership (contrary to our own rules) they still only narrowly rejected membership at a recent meeting. Current members of the scheme have all benefitted from an 80% rebate on their business rates every year. To put this in context this equates to c£25k a year for us or 27 new members joining.

From a practical standpoint being a CASC registered club would have no impact day to day on our club or how it is run. We would like to go ahead with our application in the spring but I would like the comfort of knowing we have your support.

And so to the unique selling points of our club. We are a private members club in the centre of the Poole and Bournemouth conurbation. Given the price of fuel these days this must be attractive to many. We have a challenging course which is in good condition and a club which provides good food at reasonable prices. We do have much to be proud of. It's a pity that visitors are very complimentary about our course and clubhouse whereas some of our members remain critical.

Finally I would like to talk about our Directors and their role. As a members club we are run by our Management Committee comprised of directors, the club manager, the club captain and the President. If you wish to stand for the position of Director it is important to consider: Firstly do you have the time and knowledge or expertise necessary – it is very useful to have people with backgrounds in finance, health and safety, law, HR or running a business. Without these skills available on committee the club will be forced to pay for this advice when required.

Secondly, are you able to commit to three years on Committee. This is important to ensure continuity and the passing on of knowledge as Directors retire and new ones start their three years

And lastly please remember that we are all members too. We were members when we were elected and remain so despite some members seeming to have the idea that we no longer act with the best interest of the membership. I can assure you that we most definitely do."

Questions and comments from the members concerning CASC;

who would qualify for the reduced subscription fees when the club became a CASC?
 The club would not offer reduced subscription fees other than those already associated with a specific category. The current membership fees would not change.

- upon joining a new member would only have a letter of introduction and not a proposer or a seconder. Correct, currently some new members do not know anyone in the club and therefore do not have either. The Captain during the induction process would determine whether the candidate was acceptable for membership. All candidates are currently "played-in" by the Captain.
- If membership was refused the candidate could apply to the local authority for intervention. Not correct, if membership was refused, on the grounds detailed in the rules, the candidate could appeal to the Management Committee (Appeal Committee), their decision would be final.
- what would happen in the event of the winding up of the club? In terms of rule 25 of the Articles of Association the members would decide on who the club shall be given or transferred to.
- if CASC does not work out could the club withdraw? Yes, but the penalty would be very costly, capital gains tax on the valuation of the property.
- did CASC increase membership? Being a CASC club has nothing to do with increasing membership, the ultimate goal is to reduce the rate bill by 80%.
- would members loans have to be paid back as the club was being sold? The club was not being sold as the members would still own the club.
- members would need a lot more information on CASC.
- to become a CASC would it require a ¾ majority vote of members? No, as it was not a rule change a simple majority would be required.

The President said that both Bridport and Weymouth Golf Clubs had been operating as CASC with no problems at all. The Chairman said that no decision would be made on CASC registration without members approval.

With no further questions Mrs D Knight proposed the adoption of the report, seconded by Mr M Collins. The majority of the members voted, by a show of hands, to accept the adoption of the report.

The Chairman then said "I would like to add my thanks to all the Directors for their support and hard work throughout the year. It is as well to remember that they are members of the club and offer their time voluntarily and get no additional privileges other than a few parking spaces.

The President added a comment regarding the course and staff. This year we have had three attempts at enlisting member's support for some course work. The first two had some support, for which he added his thanks. The third was cancelled through lack of support. Please do help when asked to volunteer. It is a good way of expressing support to our small Greens staff. He welcomed Paul, Jason and Tom as house staff, and gave especial thanks to Sandra for her 26 year's service to this Club. She now works for a couple of days a week as our Social and Events Secretary."

6. Financial Director's Report

Mrs D Lennon tabled a comprehensive report and said that she had already outlined the financial items as part of her Chairman's report.

Mr D Clayton – do we only spend £5k on course maintenance. Mrs Lennon said that during 2013/14 account year, £55k was spent on course maintenance and £ 156k on staffing.

Mrs Lennon said that she would value any ideas to attract new members and encouraged members to contact her on any subject. She thanked the Directors and the Manager for their support during the year and said 2014/15 would be her final year as a Director, the club would therefore need to identify a Financial Director for the forthcoming year.

Mr Magrath said that playing member numbers had fall from 463 to 386. He was comfortable with the plan in place to negate the loss of members. It was currently a challenging environment for all golf clubs.

The President concluded by saying that it had been an interesting year in the light of continued difficult economic climate and we have done well to minimise the loss.

However we are now facing a somewhat greater challenge – to get back on to an even keel after the loss of so many additional members – and to rebuild the club membership to a sustainable level. The economy measures currently in place we hope to remove when recovery is well under way. We need to accept that every way to improve revenue and to cut unnecessary expenditure must be addressed. The responsibilities of the Management Committee do not diminish.

With no further questions Mr D Barrett proposed the adoption of the report, Mr C Chard seconded. The members voted by a show of hands to accept the adoption of the report.

The President thanked, on behalf of the club, Mrs D Lennon for her devotion to this particularly important element of the club's management, and to Harrisons for the audit.

7. Captain's Report

Mr J Airth highlighted items from his report which had been circulated. The President congratulated the Captain and Ladies Captain for raising over £2000 for the sole benefit of the Club. He thanked all those that had contributed.

The members voted by a show of hands to accept the adoption of the report.

8. Appointment of Auditors

The President said that Harrisons had been the club auditors since 1997 and he saw no reason to dispense with their services. Mr G Davies proposed that we appoint Harrisons as our auditors, seconded by Mrs G Cook. On a show of hands the majority of the members voted in favour of the proposal.

9. Election of Office Bearers

a) Captain - Mr C Knight - proposed Mr J Airth, seconded by Mr B Lennon.

On a show of hands Mr C Knight was unanimously elected at Captain. Mr C Knight accepted by saying "I would like to thank you all for asking me to be your captain for 2014/15. It is a great honour and a privilege. I will do my up most to ensure a successful year. I look forward to a successful year for all of our teams & hope that the weather is kinder to us than it was last year. My charity this year will be KHGC and any money raised will be added to the fund raised by last year's club captain, Jim Airth & Ladies Captain, Sandy Wiswould.

This year's Lady Captain, Debbie Barrett and I, will put it to the members to decide how the monies raised over the 2 years will be spent.

I would like to wish our professional, Andy Windsor, continued success over the coming year and would urge all our members to make use of his services. I would also ask all our members to help in attracting new members. Any increase in revenue can go towards improvement to our golf course. There will always be different opinions on what is best for the golf club and the course, but rest assured the management committee, captains committee, the staff, & your captain work tirelessly for the good of the membership & the golf course. So let's all pull together & make it a successful year for KHGC.

I would like all sections to pull together as after all, we are members of KHGC, last year's captain Jim Airth changed our club championship to 36 holes over a Saturday and Sunday. This was a great success and it will continue this year. I am hoping our ladies section will do the same this year so that it will give more of our ladies a chance to play in their club championship, especially for those who find 36 holes too much in one day and those that work all week. Once again I thank you all for your support".

b) Vice-Captain - Mr P Peiro - proposed by Mr C Knight, seconded by Mr J Airth.

Mr C Knight introduced Mr P Peiro a member since 2009. On a show of hands Mr Peiro was unanimously elected as Vice-Captain.

10. Election of Directors

The President stated that according to the newly agreed Club Rules we can accommodate up to nine Directors. Two Directors must retire each year. This is part of our articles that we are legally advised must be followed. Four directors have resigned during the year and Kevin Way is now standing down after six year's service. Six directors remain. We have two nominations this evening.

He reminded members and the two candidates that on election as directors each becomes responsible for the good management of the club and under Company Law is jointly liable for responsible financial management of the company.

The nominations received were:

Mr Barry Channon – Proposed by: Mr M Collins Seconded by: Mr J Airth Mr Alan Hebditch – Proposed by: Mr J Lambert Seconded by: Mr A Brown

The President asked the meeting as to which voting option they preferred, by a show of hands or ballot. Members indicated by ballot.

Result of the ballot:

Mr B Channon For – 105 Against – 6 Abstentions – 0
Mr A Hebditch For – 58 Against – 41 Abstentions – 11

The President congratulated the two new Directors of Knighton Heath Golf Club Limited, both would serve for a period of three years. He also mentioned that the club was looking for anyone to co-opt onto the Management Committee with accountancy qualifications, who would understudy Debbie Lennon as Finance Director.

12. Any other business

No items received in terms of the club rules.

Closing of the meeting

The President thanked everyone for attending the AGM and those who had made their contribution to it by way of their reports. He thanked Mark Magrath for attending on behalf of Harrisons, and also the volunteers who kindly checked attendees in and the vote counters.

He extended thanks to all those unsung heroes who help in the background as starters, reception at our opens and invitation days, referees in the knock-out finals, refreshment tents, course marshalling and ball spotting. He acknowledged the contribution made by the Junior Committee with Andy Windsor and once again with Barry Channon at the helm; and the Handicaps & Competitions Committee under Mike Welch. Finally he thanked Reunert Bauser; Alan Magee and his crew; Jason and Trish and their teams, Pat and Sandra in the office; the Club Professional, Andy Windsor and his assistant Alan Pocock.

The President concluded by remarking that the Club now had a new set of officers and a new grouping of Directors in the Management Committee. He warmly thanked those who had now left the two major committees, each having served to the best of their ability. Without their dedication and voluntary submission to the occasional complaint and frustration our Club would not have succeeded as well as it has. He wished the incoming officers and Directors good fortune in meeting the challenges of 2014/2015.

The President formally closed the meeting an closed at 21:25.	d asked for the bar to be opened. The meeting
President Col W C A KENNEDY	Dated

Minutes of the Extraordinary General Meeting of Knighton Heath Golf Club Ltd held on Thursday 4 December 2014 at 19:00pm at the Clubhouse, Francis Avenue, Bournemouth, BH11 8NX,

1. Welcome

The President welcomed all to the third general meeting of 2014 and noted that 68 members were in attendance and eligible to vote.

He said that "The subject matter of this meeting is the club's registration as a Community Amateur Sports Club. We have touched upon this subject at the earlier EGM in September of this year when Neville Beckhurst gave a presentation on CASC. There was then a full discussion of the subject but no vote was taken. Since then we have ensured that frequently asked questions and answers about CASC have been made available to all who wanted them.

I am bound to say that this matter has been discussed by the Management Committee over the past couple of years. The committee could have decided to apply for registration had it so wished. However we have given a promise to open up the whole debate once again and to make a formal resolution to you with regard to registration.

Once again we shall have a presentation from Mr Beckhurst from Plummer & Parsons, a charted accountancy firm recommended by England Golf as CASC experts. We have also assembled a small panel to help answer your questions on CASC and its impact on clubs. I shall introduce the panel later. At this table we have the finance director, Mrs Debbie Lennon, Club Captain, Chris Knight, Club Chairman, Martin Collins and Reunert Bauser, Club Manager.

Without more ado let us proceed with the agenda for this EGM".

2. Apologies:

The Manager said that as 67 members had already voted as being unable to attend the meeting, they would also be recorded as apologies.

3. Presentation – Community Amateur Sports Clubs (CASC)

Mr Neville Beckwith introduced himself as the Senior Partner of Chartered Accounts, Plummer Parsons, a firm recommended by England Golf to assist clubs with CASC registration.

a surprise that we as members do not benefit from the winding up of this club should it ever do so. Please listen to what is said about CASC with an open mind".

Mr Beckhurst highlighted the following:

FACTS

- 6,571 sports clubs now registered with the scheme throughout the UK.
- The total amount of estimated savings for sports clubs under the CASC scheme is £125m since 2002.
- 471 CASC registered golf clubs as at 31 January 2012 which represents approximately 35% of all eligible golf clubs that could register.
- Main benefits include 80% off business rates, exemptions from some types of tax and the use of Gift Aid.
- Estimated that £100m per year is lost by sports clubs not registered and also clubs that are registered but not using Gift Aid.
- England Golf states that they have not heard any negative comments from golf clubs the scheme since its introduction in 2002.

BENEFITS

- 80% mandatory business rate relief.
- The ability to raise funds from individuals under Gift Aid. A registered CASC can reclaim £25 in tax for every £100 donated. Additional higher rate tax relief for donors.
- Community Amateur Sports Clubs are exempt from Corporation Tax on profits derived from trading activities if their trading income is under £50,000 pa.
- Profits derived from rental property income are also exempt for Community Amateur Sports Clubs if gross property income is under £30,000 pa.
- Exemption from corporation tax on interest received and chargeable gains.

WHAT CHANGES ARE NECESSARY

To become a CASC, clubs must adjust their constitution/rules to:

- state that it will not discriminate in any way and be wholly open to all sections of the community.
- Be non-profit making and reinvest any profits in the golf club.
- Stipulate that in the event of being wound up, any remaining assets be distributed to either the sport's governing body, another CASC or a sports related charity.
- Appeals procedure to be put in place for any members membership that is removed.
- New members proposers/seconders and the display of new members details on the notice board are not allowed.
- Clubs that charge more than £520 a year must make special provisions for members on a low or modest income to participate for £520 or less, subject to an upper membership fee threshold of £1,612.
- At least 50 per cent of a club's members must be participating (sporting) members.
- A participating member will be defined as a person who participates in the sport at least 12 times a year.
- Clubs will be able to generate unlimited income from their members.
- Clubs will be able to generate up to £100,000 turnover (receipts) from trading and other miscellaneous transactions with non-members. Subsidiary trading company will be needed if over this limit.
- The threshold on the exemption from corporation tax on trading income will be increased from £30,000 to £50,000. Clubs will pay no tax on trading income so long as the turnover from non-members is no more than £50,000.
- The threshold on the exemption from corporation tax on income from property will be increased from £20,000 to £30,000. Clubs will pay no tax on income from property so long as the receipts from non-members are no more than £30,000.
- All companies will be able to obtain tax relief on qualifying donations to a CASC under corporate Gift Aid.

Mr Beckhurst then joined the rest of the panel which was introduced by the President; Mrs Lisa Moore, Assistant Manager at Wareham; Matthew Staveley, General Manager of Came Down and Gerald O'Connell, Chairman of Weymouth.

The President said that three clubs had been registered as a CASC for a number of years.

He also read out a statement from the Finance Director of Bridport;

"We have been registered as a CASC Club since 8th December 2005, almost 9 years, and we have been enjoying the benefits ever since. At the time our Local Authority were in the process of removing the 20% Discretionary Rate Relief. The decision to become CASC registered ensured we continued to pay only 20% under the Mandatory Rates Relief scheme. We now pay around £6,000 per annum instead of £30,000, a saving of some £24,000.

We had to offer membership to the whole community which in practice we did anyway. There was a small change needed in the wording of our Memorandum and Articles of Association. However, we are aware that it is still possible to refuse membership on the grounds that a person would be a disruptive influence or prejudice the good conduct of the Club, providing there is no discrimination. To my knowledge this has never happened.

In our financial accounts published annually we have to state "In the event of dissolution of the Club, any assets remaining after the satisfaction of all debts a and liabilities shall not be paid or distributed among the members of the Club, but shall be given or transferred to one or more of the following approved sporting or charitable bodies: a registered charitable organisation, another Club which is registered CASC or the sport's national governing body for use by them for related community sports.

The last point I would make is that we do not pay tax on bank interest received.

In summary, registering as a CASC has been a great benefit to Bridport and West Dorset Golf Club".

The President opened the meeting for questions:

Ms H Iverson – why was the panel so unbalanced as it only consisted of CASC members, should not non-CASC clubs also have been invited, such as Yeovil GC? The Club Management had hijacked the previous EGM by introducing CASC to the rules. If the club professes equality, why does the club discriminate against the working ladies? Mrs D Lennon – The Club did not have sight of other clubs rules as they may not be allowed to register due to a conflicting dissolution clause which would make them ineligible. The Club therefore invited those clubs it knew were CASC.

Mr D Clayton – asked the panel if membership had increased after becoming a CASC? *Panel* – unanimously agreed that being a CASC had made no difference to the membership numbers.

Mr R Collins – if a club elected to leave CASC how did HMRC calculate the selling price? *Mr N Beckwith* – the calculation would be what was called a "deemed sale", which was the market related price at that point in time.

Mr D Clayton – if CASC is so good why cannot a club leave? Why, is only 15% of all golf clubs registered..

Mr N Beckhurst – in a survey of all registered clubs, no club had indicated that they wanted to leave. In terms of the 15%, club may have membership above £ 1 612 upper limited or may not provide a membership of £520 or less. Clubs may also not have the required dissolution clause.

Mr J Way – KHGC is a company limited by guarantee and as such gives the members the right to play the course but no financial benefit if the club is dissolved. What happens to the assets if the club registers as a CASC.

President – upon dissolution all assets shall be given or transferred to a registered CASC, a registered charity or the sport's governing body for use by them in related community sports. This would apply whether the club was a CASC or not.

Mr R Moore – is the £150 loan still safe if the club became a CASC and what is the financial position of the club?

Mrs D Lennon – the members loan would be paid out on dissolution, however the loan would not be affected if the club become a CASC as nothing would change in terms of ownership of the club.

In terms of the financial viability of the club, the October 14 accounts reflected a small surplus while the budget was "break-even". The cash balance was showing a reduced position due to the fall in membership.

Mr M Hunt – asked that panel if the members had any complaints in terms of CASC. *Panel* - unanimously, none.

Mr R Gell – as a limited company and a private members club each member should be sent a notified pack for any club general meeting. The Management Committee had made no effort to save any money.

Club Manager - Legal advice had been taken from the National Golf Clubs' Advisory Association, as a company limited by guarantee it was not a legal requirement to distribute notices to all members. Notification by newsletter and on the club notice board was acceptable.

Mrs D Lennon – the budgets are prepared in May and only finalised in August once the full effect of any membership reduction is known. The budgets are then revised accordingly and this year the Management Committee had to unfortunately terminate SKY and staff were also not given any pay increases. Each line item was looked at in detail and revised. The process had been well documented and communicated to members.

Mr J Fish - why do we need CASC?

Mrs D Lennon – the club could use the additional funds to improve the facilities, particularly the course. Numerous complaints have been received by the Management Committee as to the presentation of the course

Mr M Castle – as National Governments change could the rules of CASC change/ *Mr N Beckhurst* – CASC has been in existence since 2012, all political parties interviewed supported CASC.

Mr B Lennon – panel, had any club had any reason to think of withdrawing from CASC? *Panel* – unanimously, never thought of leaving CASC.

Mr P Peiro – is it correct that if a CASC wished to withdraw they would have to pay a penalty.

Mr N Beckhurst – Yes that is correct, a club would be required to pay capital gains tax on the deemed sale. However, this has never been tested as no club has wanted to withdraw.

Mr J Way – only a third of members at EGM, club should spend some money on postage. *President* – noted.

Mr D Clayton – HMRC may terminate application if a club does not qualify, but a club may not withdraw from the scheme.

Mr N Beckhurst – as yet no club has wanted to withdraw so the penalty application has not been tested.

Mr J Spillar – the government could change the rules and the club does not know what it is going to get.

Mr N Beckhust said that the club could still sell the existing asset as long as they bought another golf club with the proceeds. The club could also sell a portion of the club land provided it re-invested the proceeds back into the club. Both scenarios were acceptable within the rules of a CASC.

Mr M Levens – why a simple majority and not a ¾ majority?

Club Manager – only a rule change requires a ¾ majority, the resolution was not a rule change and therefore required only a simple majority.

With no further questions the President said that it was now time to vote and read out the resolution as follows:

"That Knighton Heath Golf Club Limited, apply for registration as a Community Amateur Sports Club."

He then summarised the position of the club;

- The articles of association complied completely with CASC requirements
- The club still belongs to the members and they control it
- No outside agency has any say in how the club is managed
- The clubs benefits financially
- Unacceptable applicants can be rejected

He reminded members that only those who are currently playing members over the age of 18 years may vote.

Result: 48 votes for and 90 votes against the resolution with one abstention. The resolution has therefore not carried.

The President thanked Neville Beckhurst and the panel – Lisa Moore, Matthew Staveley and Gerald O'Connell – the top-table and all the members for attending.

°	
President	
Col W C A KENNEDY	Dated

CHAIRMAN'S REPORT

Over the last twelve months I can say that it has been very interesting holding the position of Club Chairman. I have had some challenging conversations, to say the least, with many members. However, I believe that both those I have spoken to, and myself, have come away knowing that we all have the clubs best interest at heart. Compromises will always have to be made, but as long as the club moves forward steadily and maintains its position locally against other clubs, then we will all be happy.

There are so many people I would like to thank for their help and support this year. Firstly, the Bar and Kitchen staff led by Jason and Trish have done a fantastic job. They have looked after members and visitors well and the feedback from societies etc., is nearly always excellent.

Our resident professional Andy Windsor has proven to be a true asset to the club. Andy works very long hours, he attends meetings regularly throughout the year and his advice is always welcome. I would ask all the club members to support Andy by perhaps visiting his shop which is stocked with quality merchandise, or if you can, please enter his pro day this year.

The Green staff managed by Alan Magee, have looked after our course so well this year. Hopefully you will agree with me, it's looking the best it has for some time. With the winter time approaching it will be the start of some of the course improvements we have been planning, so fingers crossed the course will be even better next spring!

There is a possibility that a local PGA event could be held at the club next year, with this in mind I would ask that any members wishing to volunteer some time, as they did this year, cleaning up and divoting next year, to keep an eye on the 'Course Notice Board' for volunteer days.

Bob Andrew stands down as a director this year. Bob has served on the greens committee for three years, he has probably received more flack than any other director, so I would like to thank Bob for his dedication and support. Bob can now go back to playing golf and enjoying himself!!

My thanks also go to the other directors all of whom have given their time to the club for free. Directors have to make difficult decisions sometimes, but I'm pleased to say that this year has not been too bad. Debbie Lennon and Reunert Bauser have kept an eye on the finances really well this year and along with a steady increase in membership numbers, the future of the club looks great.

This years' Captain Chris Knight needs a mention. Chris has done a sterling job, he has proven a steady influence in meetings and has done much to keep the traditions and general camaraderie of the club alive. Please support Chris's successor Pat Peiro in his term as our next Club Captain.

Our President, Bill Kennedy, stands down this year. Bill has been one of the most influential people I know at the club. His advice to me and all the other directors has been invaluable over many years and on behalf of all the members, I thank him for his outstanding support to Knighton Heath.

Finally my personal thanks go to Reunert Bauser. Reunert has been a great asset to the club. He keeps control of all aspects of the day to day running of the business. I enjoy our conversations on a weekly basis (sometimes), but above all I appreciate his advice. Along with Bill Lennon he has increased our number of new members again this year.

Martin Collins

Advertising, Corporate & Marketing - Bill Lennon

During the last year we have continued to promote the club through a combination of mediums and formats. The general lack of cash within the business community to invest in such promotional activity continues to prove a barrier to the quick implementation of some of these ideas e.g. tee sponsorship. However it is not all bad news and our *Fore Business* group is now well established and providing us with other opportunities and leads within this challenging marketplace.

It should be remembered that not all advertising initiatives give rise to immediate financial benefit and that many are only the start of a process which may need nurturing over a number of years before we see the full rewards. Whilst some initiatives are obvious some are far more subtle in their approach although all will hopefully result in financial benefits to the club.

The following is a summary of some of the initiatives we have tried this year.

<u>Strap Line</u> – One of the earliest tasks this year was to find a strap line we felt appropriate to KHGC that we could use for all our advertising promotions. From a rather long list of options and after consideration by the Management Committee (Manco) the phrase 'a true test for everyone' was chosen. You should now see this appearing more and more on various media used by the club.

<u>Stay & Play</u> – We continue to promote the club through the local business hoteliers that have agreed to promote our club. Please try and reciprocate by using their facilities where you have visitors to the area that you are unable to accommodate at your own home. Please refer to the club website via the 'visitors' section for full details.

<u>Business Group</u> – This has probably been the most successful initiative this year. What started with an approach from one business (*BGN*) finally resulted in us signing up with *Fore Business*. From an initial small group of 7 players this group has grown to almost 30 who play at their regular monthly meeting. All members attend a networking breakfast at the club before their round and also have the opportunity to play a 4 ball at the club each month where they can bring along three guests. This provides us with both a regular source of income and also the opportunity to market our club to those members and their guests.

<u>Hole (Cup) Sponsorship</u> - A contact with a local company to raise revenue from hole (Cup) sponsorship was actively investigated towards the end of 2014. Whilst early indications were that sponsorship would be readily forthcoming this proved more difficult than first envisaged. Whilst we have not yet signed anyone up for this as yet we continue to seek sponsors and members and other business contacts who would like to discuss a deal should contact Matt Kench for full details.

<u>Hole (Tee) Sponsorship</u> – A great deal of work has gone into this project. Finding the right company to provide the quality of signs we desired and with cost neutral terms for KHGC proved difficult. Once we found a company we spent a number of months ensuring the terms of the contract were as we wanted and have only recently signed the contract with *Pro Game Golf Signs*. Recent publicity within the clubhouse and via other media has given members the opportunity to purchase the advertising on the signage before *Pro Game Golf Signs* seek other alternatives.

We remain optimistic that these sponsors will be found and that the signage will be installed in the not too distant future.

<u>Social Media</u> – Social media gives us a quick, easy, cheap and direct access to all those who visit our sites and can provide member's up to date information on KHGC news and events. Many of our members are already benefitting from the daily postings from our Course Manager on course conditions which enables them to get up to date information prior to any visit and removes the need to phone the pro-shop for such advice. Whilst not attractive to a section of our membership Social media is a great tool for raising the club's profile using both *Facebook* and *Twitter*.

From a slow beginning the numbers using these sites has increased gradually and we now have over 100 'Friends' on *Facebook* and over 350 'Followers' on *Twitter* with KHGC 'Following' over 350. Postings to both sites are regularly monitored for unsuitable material and/or links to other sites, although the nature of the tools makes it impossible for us to check the content on every site linked to KHGC. In an effort to formally address any issues that might occur

Manco have recently added a new bye-law and will act swiftly to remove any unsuitable material that may be posted. We encourage members to post messages on both *Twitter* and *Facebook* and join in any 'chat' with other members but would ask that those posting messages consider the content of any posts are not offensive to the wider cross section of our users on the sites which include Juniors.

Want to find out more? Please refer to the office if you want to know more about how to use either *Twitter* or *Facebook*.

<u>Bournemouth Chamber of Trade</u> - We continue to attend local events to raise the profile of KHGC within the local business community and hope to host our own event at KHGC during the autumn of this year. A contact through BCTC enabled us to run an advertising promotion at Castlepoint during the spring in the advertising pod outside M&S. Thanks to all the committee that helped out on the day. A few more locals now know of KHGC!

<u>Membership</u> – Membership numbers have bounced back well since the larger than expected losses last year. New and competitive rates and categories are always being considered in order to either attract new members or retain members that would otherwise be leaving the club i.e. Senior Social (10 hole), Flexi membership and some revised age group categories have started to see some uptake. Social membership has seen large increases mainly due to *Fore Business* and *Sembcorp* employees taking advantage of the offers available.

One off 'special' offers continue to be considered and members may have seen those offered this year for Ladies, Flexi and Full membership – careful consideration is necessary in order to ensure that any gains via such schemes are not short term. Along with the various categories the 'terms and conditions' of the categories are continually reviewed to ensure we retain a competitive edge with local clubs.

<u>Feedback</u> – The level of formal online feedback received from members is disappointing though when received has been largely positive. All such feedback received is passed on to the relevant Manco director and staff to address issues identified. Visitor feedback however both online and via e-mail remains very good with positive reports re the clubhouse, course and staff. Please continue to provide any feedback you wish via the online system.

<u>Data Capture</u> – Knowledge of your customers and their points of contact are key elements of any pro-active business. As such we are in the process of developing a new data capture tool which will allow us to monitor visitor/member usage and provide key data for future advertising initiatives.

<u>Internal Screen Advertising</u> – This is now well established in the clubhouse and provides both the club and the membership with another modern medium in which to promote club house news and promotions. Please continue to watch the screens for latest news and events.

Advertising – Whilst the cost of advertising remains high we are always trying to gain a competitive edge on other local clubs etc. As part of this initiative we ran our own 'in house' promotion of KHGC in the spring whereby the office circulated an internally produced advertising flyer to a number of golf clubs in the Midlands. We would hope to do a similar exercise during the next winter/spring. We continue to look at the use of our own KHGC website and intend to do a review early next year to update the format under guidance from a *Fore Business* contact.

<u>Radio</u> - We have started to investigate ways in which we can use local radio stations e.g. Hot Radio, Wave etc. to promote the club through advertising and/or competitions.

<u>Golf Course promotion</u> - We have recently signed a contract with *GolfMedia*. As part of the package the company provide a hole by hole flyover of the course which is available via TV terminals within the clubhouse and via a mobile phone application. It is important to stress that this service has a zero cost to KHGC and is provided by *GolfMedia* selling advertising space on their flyover. We hope all members like what they see when it is delivered in the near future.

In closing I would like to thank Reunert Bauser and the office staff for all their hard work and support in connection with the above this year, along with Matt Kench and Trevor Townsend for their work on the sub-committee.

Course – Bob Andrew

The improvement in the weather and the hard work of our greens staff, has seen the course improve this year in leaps and bounds. This has been highlighted in the many e-mails from visitors complementing the course and from the course being rated within the top 10 in Dorset out of 34. Our course manager and his staff should be congratulated on their efforts this year in achieving this standing in the county.

I have been a member of Knighton Heath for about 30 years and I believe that our course is now better than it has ever been.

This does not mean that there is no work needed to further improve the course. We carried out a course survey a few months ago and took from that the main areas identified for improvement. This has resulted in the 'Course Improvement Project' list which will be implemented over the winter period. This work has now been approved and budgeted by the Management Committee for this year. This project list has been displayed on the Course Notice Board for members' information.

I have been Greens Chairman now for three years and I am required to stand down as a Director of the club but will not be seeking re-election. I hope that the members give the new Greens Chairman the support they gave to me over the last few years as we drive towards a further improved Knighton Heath.

In conclusion, Alan and his staff would like to thank all the members for the support they have again had this year from the members.

House - Alan Hebditch

During 2015 we have only carried out essential works in order to assist with the overall club budget.

Detailed below, are some of the important project undertaken during the year:

- extending the buggy compound to house 4 buggies, which would create much needed additional revenue
- repairs to the car park drainage to prevent flooding
- decorating the Ladies cloakrooms
- replace the "blown" double glazed units in the lounge, dining room and committee room
- a new fire alarm system to meet present day regulations

As of writing, the following projects are still to be completed;

- repairing the roof that has been leaking in the lobby area as well as reinstating the ceiling.
- removing the moss from the main roof and fitting copper plates along the ridges and lips which should prevent the moss reforming.

There are numerous members at the club who are trade people, it would help the club if some of these could assist now and then with jobs around the club.

If you are willing to help please contact our General Manager, it would be much appreciated.

FINANCE REPORT

I am pleased to be able to present a much more positive report for the year to June 2015. As many of you will remember we lost many more members than anticipated at the end of the year 2013-14 and this meant that we had to make a number of changes to the budget in order to plan for a breakeven position at year end. The weather has been much better this year and the number of course closures has been minimal accordingly.

We started the year 2014-2015 with 386 playing members. During the year 81 new members joined, 42 playing members resigned and a further 21 members transferred to social / player hold categories at renewals finishing the year with 404 members. Many of the members who resigned were not disaffected by the club but left for personal reasons. As at the end of August 2015 I am pleased to say that we already have an additional 4 new members and 3 have transferred back into the playing category from social membership.

In common with golf clubs all over the country we have had to continue to look at initiatives to generate income from other sources. We have introduced a number of new membership categories and now have 7 members in the flexible and 12 in the corporate membership categories (refer to marketing reports for further details of marketing strategy). We must continue to be open minded about business opportunities in order to grow our club and maintain and improve our course. It is no longer financially viable to be solely reliant on membership subscription income. According to a recent article in the GCMA magazine over 400,000 players have been lost to the sport in the last 7 years. The one year between 2012 and 2013 saw the biggest drop in regular golfers in England from 908,000 to 772,800 a reduction of 15%. David Joy, the Chief Executive of England Golf, commented that "we need to encourage younger people, women and girls into the sport. We also need to encourage people to play more often".

Overall the Club reported a loss for the year of £556 compared to a loss of £20,407 for the year 2013-14. This is a significant achievement given the challenges we faced at the start of the year.

Total income at £454k is £49k lower than last year. However the previous year's figures included a one off grant of £19k. If this is taken out of the equation then we started the year with a significant shortfall in subscription income at renewals of £46k but finished the year with an overall reduction year on year of £30k. The reduction in subscription income at the start of the year meant swift action needed to be taken to review and reduce our budget and amend our cash flow prediction for the year.

This strategy was successful and total costs for 2014-15 are £67k lower than last year. All areas of expenditure are lower than last year with the exception of club house expenses and this is primarily due to the increase in cleaning costs. Course upkeep expenditure is significantly lower year on year primarily due to a one off redundancy payment which was and was included in the previous year's accounts as well as reductions in expenditure on course improvements, furniture, health and safety and education and training. In addition, the depreciation charge for the year is £9k lower than last year.

The Management Committee took the decision to not make any large capital purchases during this financial year. Over the past few years we have invested heavily in a new kitchen and a new boiler as well as several items of machinery for the course in line with the 5 year capital plan. During 2014-15 we purchased a number of small cost items the most expensive of which was a fire alarm costing £1,800.

We need to continue to look at new ways of generating income and spending our money in the most cost effective way.

Finally I would like to thank my fellow directors, Reunert and the club staff for their support this year. After 6 years on committee I am now stepping down as the Finance Director in accordance with club rules. I wish the committee all the best going forward.

Debbie Lennon

CAPTAIN'S REPORT

So my year as your Captain, finally comes to the end.

A thoroughly enjoyable year it has been, the weather has been much kinder leading to less closures and of course more income for the Bar and Catering sections.

Thank you to all those who have helped in organising Opens & Social Events, also thank you to all members who have given their time to represent the club in various teams.

My gratitude to all the Team Captains for their efforts in organising the teams, it can be a very difficult job at times. As a club we have not had our usual successes in the various competitions, so we look forward to putting this right next year.

Well done to any member who has won a competition this year. I would like to thank the Ladies Captain, Debbie Barrett, for her support this year as well as Andy Windsor and his staff who have been a great help to me.

The ladies section, as usual have given their help at the various opens, so again my thanks.

Congratulations go to the Juniors, they've had a good season, runners up in the DCGU KO, beating Weymouth & Yeovil on route to the finals. They were also runners up in the triangular events at Bramshaw, Shanklin & Sandown and Knighton Heath. In the Colin Chataway Trophy, Knight Heath finished 3rd.

The Charity this year was again Knighton Heath Golf Club, and the money raised will be added to last year's fund, a decision still has to be made on what to spend the money on, the fund currently stands at £3 694.83.

I would like to wish the Vice-Captain Pat Perio & Ladies Vice-Captain Pam Chard well for next year.

Thank you to all the staff at Knighton Heath for their efforts this year.

I thank you again for allowing me the great honour for being your club Captain this year.

Chris Knight

County - Bill Kennedy

Our Juniors have had a couple of successes with Alex Pouliasis winning the senior age group section of the Chattaway Trophy run by the Dorset Golf Captains Society, and the Junior Team were runners-up in the Dorset Junior Team Knock-out event. Also in the Dorset Adult/Junior Foursomes competition John and William Ahern achieved a creditable 4th place.

Our seniors performed exceptionally well in the County Seniors Championship. Graham Taylor took the scratch prize for the Over 70s; Bob Dilkes did the same in the 60 – 64 Age Group; Mike Welch was runner-up in the handicap section of the same age group as Bob's. Well done the older contingent!

Graham and Bob also represented the County in at least one Seniors inter-county match and did well in the SWCGA Seniors Championship at Parkstone. Alex Pouliasis played for the County Juniors and on the distaff side Siannell White played for the County Ladies.

I am delighted to report that Mrs Grace Burke is the County Ladies Vice-President elect.

My position as Men's County President finishes in March next year. We have had the privilege this year of hosting both the County Men's and Ladies' championships during which praise was heaped upon the quality of the course and the reception received at the club. Well done everyone involved.

Juniors - Andy Windsor

Juniors in DCGU Knock-Out:

Knighton Heath Juniors were Runners Up in the Final of the Dorset Junior Knock-out this year. They beat Weymouth to get through to the Finals day at Sturminster Marshall and with only 5 players available out of the 6 for the Final they did brilliantly to overcome Yeovil win through to the Final against Canford Magna. Unfortunately the team did fantastically well, but Canford won two of their last matches on the 18th hole!

Knighton Heath Juniors have been selected to go through to represent Dorset at the Regional Finals played at East Berkshire Golf Club on 3rd October.

Triangular:

Knighton Heath Juniors were runners up!

We used a mixture of seasoned juniors team players and a few juniors playing for the team for the first time and did well lying 3rd place and 25 points off the lead after the 1st Day at Bramshaw Golf Club.

We again played well but still ended up 3rd place and 48 points off the lead after the 2nd Day at Shanklin & Sandown on the Isle of Wight.

A brilliant fight back saw us make good ground on the other teams using our home advantage and we finished in 2nd place, 13 points off the lead after the 3rd Day at Knighton Heath, with Bramshaw Golf Club the eventual winners.

Colin Chataway: KHGC Team finished in 3rd place

Achievements:

Club Champion 36 Hole (Scratch): Rhys Card

Club Championship (18 Hole Stableford): Jack Johnson 43 points (36 - 33 handicap)

Club Champion 36 Hole (Nett): Alex Pouliasis

Order of Merit: Rhys Card (leading currently)

Andy Su: 36 to 26 Handicap in 2 rounds of golf (42 points at Shanklin & Sandown + 45 points at KHGC Triangular + 37 points at Lyme Regis in Colin Chataway)

<u>Alex Pouliasis:</u> 41 points at Lyme Regis in Colin Chataway winning Best U16. 71 Gross in Club Champs 1st round ...we all know the rest!!

<u>Leah Houlton:</u> Handicap reduced from 29 - 25 this year + won Ladies Golf Foundation Brooch

<u>Jordan White:</u> Handicap reduced from 26 - 19 this year, 3rd place in Dudsbury Junior Open (Nett) shot -3.

Alex Johnson: Playing in the team for the 1st time and scoring for the team in Triangular

We are looking forward to the Regional Finals at East Berkshire on October 3rd and for another good year next year.

Rhys Card has lead the Juniors very well this year and has been a great help and supportive member of the Junior section since I have been at Knighton Heath and especially this year as Junior Captain.

KNIGHTON HEATH GOLF CLUB LIMITED COMPANY LIMITED BY GUARANTEE FINANCIAL STATEMENTS FOR 30 JUNE 2015

Harrisons
Chartered Accountants

FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

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DIRECTORS' REPORT

YEAR ENDED 30 JUNE 2015

The directors present their report and the financial statements of the company for the year ended 30 June 2015.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year continued to be that of a Golf Club.

RESULTS

The loss for the year, after taxation, amounted to £556. The directors have not recommended a dividend.

DIRECTORS

The directors who served the company during the year were as follows:

Mr J Airth

Mr R Andrew

Mr B Channon

Mr M Collins

Mr R Gell

Mr A Hebditch

Mr C Knight

Mrs D Knight

Mrs D Lennon

Mr W Lennon

Mr P Peiro

Mr W Richards

Mr P Symes

Mr K Way

Mr J Airth was appointed as a director on 9 September 2014.

Mr B Channon was appointed as a director on 16 October 2014.

Mr A Hebditch was appointed as a director on 16 October 2014.

Mr C Knight was appointed as a director on 9 September 2014.

Mr P Peiro was appointed as a director on 16 October 2014.

Mr J Airth resigned as a director on 16 October 2014.

Mr R Gell resigned as a director on 1 July 2014.

Mr W Richards resigned as a director on 9 September 2014.

Mr P Symes resigned as a director on 16 June 2015.

Mr K Way resigned as a director on 16 October 2014.

FIXED ASSETS

The movement in fixed assets is set out in note 7 to the financial statements. During the year ended 30 June 2007 the premises were professionally revalued. On an existing use basis the premises, course, huts and washdown were valued at £900,000.

DIRECTORS' REPORT (continued)

YEAR ENDED 30 JUNE 2015

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITOR

Harrisons are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Registered office:

Francis Avenue

Bournemouth

Dorset

BH118NX

Signed on behalf of the directors

Ideman

Mrs D Lennon

Director

Approved by the directors on 10 September 2015

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF KNIGHTON HEATH GOLF CLUB LIMITED

YEAR ENDED 30 JUNE 2015

We have audited the financial statements of Knighton Heath Golf Club Limited for the year ended 30 June 2015. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2015 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF KNIGHTON HEATH GOLF CLUB LIMITED (continued)

YEAR ENDED 30 JUNE 2015

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

MR M MAGRATH (Senior Statutory

Auditor)

For and on behalf of

HARRISONS

Chartered Accountants

& Statutory Auditor

4 Brackley Close Bournemouth International Airport Christchurch BH23 6SE

10 September 2015

PROFIT AND LOSS ACCOUNT

YEAR ENDED 30 JUNE 2015

	Note	2015 £	2014 £
TURNOVER	2	645,743	680,467
Cost of sales		271,075	311,107
GROSS PROFIT		374,668	369,360
Administrative expenses		363,184	378,311
OPERATING PROFIT/(LOSS)	3	11,484	(8,951)
Interest receivable Interest payable and similar charges	5	244 (12,235)	839 (12,127)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(507)	(20,239)
Tax on loss on ordinary activities	6	49	168
LOSS FOR THE FINANCIAL YEAR		(556)	(20,407)

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

BALANCE SHEET

30 JUNE 2015

		2015		2014	
	Note	£	£	£	£
FIXED ASSETS Tangible assets	7		557,523		580,978
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	8 9	16,242 72,552 174,235 263,029		13,418 65,037 188,782 267,237	
CREDITORS: Amounts falling due within one year	10	349,573		332,672	
NET CURRENT LIABILITIES			(86,544)		(65,435)
TOTAL ASSETS LESS CURRENT	LIABIL	ITIES	470,979		515,543
CREDITORS: Amounts falling due after more than one year	11		$\frac{142,166}{328,813}$		186,174 329,369
RESERVES Other reserves Profit and loss account	15 16 17		9,044 319,769		9,497 319,872
MEMBERS' FUNDS			328,813		329,369

These accounts were approved by the directors and authorised for issue on 10 September 2015, and are signed on their behalf by:

MRS D LENNON

Director

Company Registration Number: 01270334

It dernor.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is small.

Turnover

The turnover shown in the profit and loss account represents amounts receivable during the year from members and visitors for goods provided and services rendered.

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant & Equipment

25%

Furniture & Fittings

10%

Huts & Washdown

5% from the year following completion

Watering systems

- 10%

All course plant and equipment purchased since 1 July 2012, and costing in excess of £5,000, shall be depreciated on a straight line basis over its expected useful life of 10 years.

In addition computer equipment included in fixtures and fittings is depreciated at 25%.

The estimated residual value of the company's freehold properties is in excess of its net book value. It is the company's policy to maintain this property so that the estimated residual value will not be impaired over time. The costs of this maintenance are charged to the profit and loss account as incurred. The directors are of the opinion that any depreciation in respect of the company's freehold property would be immaterial and consequently no provision is made in the accounts for such depreciation.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

1. ACCOUNTING POLICIES (continued)

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a sum of digits basis.

Finance lease agreements

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a sum of digits basis, and the capital element which reduces the outstanding obligation for future instalments.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs

The company operates a defined contribution scheme on behalf of certain employees. Contributions are charged to profit and loss account as incurred.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. TURNOVER

The turnover and loss before tax are attributable to the one principal activity of the company. An analysis of turnover is given below:

2015 £ £ 645,743 2014 £ 680,467

United Kingdom

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

3. OPERATING PROFIT/(LOSS)

Operating profit/(loss) is stated after charging:

	2015 £	2014 £
Directors' remuneration	name .	_
Depreciation of owned fixed assets	27,528	32,092
Depreciation of assets held under hire purchase and	,	,
finance lease agreements	8,911	13,261
Loss on disposal of fixed assets	Produ	528
Auditor's remuneration		
- as auditor	3,800	3,800

4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2015	2014
AP	No	No
Administration staff	2	3
Course maintenance staff	4	5
Club house staff	6	6
Catering staff	6	6
	10	
	18	
Club house staff	$ \begin{array}{r} 4 \\ 6 \\ \underline{6} \\ \underline{18} \end{array} $	5 6 6 20

The aggregate payroll costs of the above were:

	2015	2014
	£	£
Wages and salaries	229,375	278,105
Social security costs	12,312	20,044
Other pension costs	6,961	8,148
	248,648	306,297

5. INTEREST PAYABLE AND SIMILAR CHARGES

	2015	2014
	£	£
Interest payable on bank borrowing	7,407	5,104
Finance charges	4,828	7,023
	12,235	12,127

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

6. TAXATION ON ORDINARY ACTIVITIES

(a) Analysis of charge in the year

	2015	2014
	£	£
Current tax:		
UK Corporation tax based on the results for	r the year	
at 20% (2014 - 20%)	49	168
Total current tax	49	168

(b) Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 20% (2014 - 20%).

Loss on ordinary activities before taxation	2015 £ (507)	2014 £ (20,239)
Loss on ordinary activities by rate of tax	(101)	(4,048)
Expenses not deductible for tax purposes	101	4,048
Tax on investment income	49	168
Total current tax (note 6(a))	49	168

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

7. TANGIBLE FIXED ASSETS

	Freehold Property £	Plant & Equipment	Furniture & Fittings	Huts & Washdown	Automatic Watering £	Total £
COST	₽-	&	æ	₩	~	3.
At 1 Jul 2014	375,198	271,262	121,452	134,238	65,467	967,617
Additions	_		5,871	7,113		12,984
At 30 Jun 2015	375,198	271,262	127,323	141,351	65,467	980,601
DEPRECIATION						
At 1 Jul 2014	35,000	178,708	63,946	46,774	62,211	386,639
Charge for the						
year	and the second	20,605	8,206	6,980	648	36,439
At 30 Jun 2015	35,000	199,313	72,152	53,754	62,859	423,078
NET BOOK VALU	JЕ					
At 30 Jun 2015	340,198	71,949	55,171	87,597	2,608	557,523
At 30 Jun 2014	340,198	92,554	57,506	87,464	3,256	580,978

Hire purchase and finance lease agreements

Included within the net book value of £557,523 is £Nil (2014 - £3,263) relating to assets held under hire purchase agreements, and £63,859 (2014 - £72,769) relating to assets held under finance lease agreements. The depreciation charged in the year in respect of assets held under hire purchase agreements amounted to £Nil (2014 - £4,350), and £8,911 (2014 - £8,911) in respect of assets held under finance lease agreements.

8. STOCKS

	2015	2014
	£	£
Stock	16,242	13,418

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

9. DEBTORS

	2015	2014
	£	£
Other debtors	37,703	29,989
Prepayments and accrued income	34,849	35,048
	72,552	65,037

Included within other debtors is a balance of £6,374 (2014: £6,374) due from HMRC regarding the repayment of VAT on green fees during the previous year. A further claim of £37,523 has been made in respect of prior years. This will be accounted for on recovery in a future period.

10. CREDITORS: Amounts falling due within one year

	2015	2014
	£	£
Bank loans	23,922	22,833
Payments received on account	231,867	219,169
Trade creditors	52,380	52,710
Corporation tax	49	168
PAYE and social security	4,404	5,039
VAT	5,448	5,007
Hire purchase and finance lease agreements	17,607	15,824
Other creditors	4,376	2,132
Accruals and deferred income	9,520	9,790
	349,573	332,672

Bank loans are secured on the freehold property and by way of a fixed charge over the assets of the Club. All 3 loans are repayable over 10 years with interest rates of base plus 2%, 5.91% and 7.45%. The two loans with fixed interest rates have monthly repayments of £888.58 and £965.18. The variable rate loan has monthly repayments of £725.76.

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2015	2014
	£	£
Bank loans	23,922	22,833

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

11. CREDITORS: Amounts falling due after more than one year

	2015 £	2014 £
D1-1	==	
Bank loans and overdrafts	95,522	120,123
Hire purchase and finance lease		
agreements	22,794	40,401
Compulsory loans	22,250	24,050
Voluntary loans		1,600
	142,166	186,174

Bank loans are secured on the freehold property and by way of a fixed charge over the assets of the Club. All 3 loans are repayable over 10 years with interest rates of base plus 2%, 5.91% and 7.45%. The two loans with fixed interest rates have monthly repayments of £888.58 and £965.18. The variable rate loan has monthly repayments of £725.76.

The following liabilities disclosed under creditors falling due after more than one year are secured by the company:

	2015	2014
	£	£
Bank loans and overdrafts	95,522	120,123

The following aggregate liabilities disclosed under creditors falling due after more than one year are due for repayment after more than five years from the balance sheet date:

	2015	2014
	£	£
Bank loans and overdrafts	38,093	47,124

12. COMMITMENTS UNDER HIRE PURCHASE AND FINANCE LEASE AGREEMENTS

Future commitments under hire purchase and finance lease agreements are as follows:

	2015	2014
	£	£
Amounts payable within 1 year	17,607	15,824
Amounts payable between 1 and 2 years	19,389	17,607
Amounts payable between 3 and 5 years	3,405	22,794
	40,401	56,225
Hire purchase and finance lease agreements are ana	alysed as follows:	
Current obligations	17,607	15,824
Non-current obligations	22,794	40,401
	40,401	56,225

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

13. COMMITMENTS UNDER OPERATING LEASES

At 30 June 2015 the company had annual commitments under non-cancellable operating leases as set out below.

	Assets other than Land and buildings	
	2015	2014
	£	£
Operating leases which expire:		
Within 1 year	-	1,986
Within 2 to 5 years	4,308	-
	4,308	1,986

14. RELATED PARTY TRANSACTIONS

A director, Mrs D Lennon, was not required to pay her membership fee of £935 (2014: £890) for the year, as a reward for her services as treasurer.

The club secretary took up residence during the prior year in premises owned by the club. No rent is paid for this, but his salary has been reduced accordingly.

No further transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8.

15. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee and does not have a share capital. The liability of each member in the event of the company being wound up is set out in note 18 to the financial statements.

16. OTHER RESERVES

Seniors section:	2015 £	2014 £
Balance brought forward Transfer from/(to) the Profit and Loss Account	$ \begin{array}{r} 3,683 \\ \underline{1,211} \\ \underline{4,894} \end{array} $	$ \begin{array}{r} 5,332 \\ (1,649) \\ \hline 3,683 \end{array} $
Ladies section: Balance brought forward	2015 £ 5,814	2014 £ 6,253
Transfer to the Profit and Loss Account	$ \begin{array}{r} 3,814 \\ \hline 4,664) \\ \hline 4,150 \\ \hline \end{array} $	$\frac{(439)}{5,814}$

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 30 JUNE 2015

16. OTHER RESERVES (continued)

	Other reserves total	9,044	9,497
17.	PROFIT AND LOSS ACCOUNT		
		2015	2014
		£	£
	Balance brought forward	319,872	338,191
	Loss for the financial year	(556)	(20,407)
	Attributable to seniors section reserves	(1,211)	1,649
	Attributable to ladies section reserves	1,664	439
	Balance carried forward	319,769	319,872

18. MEMBERS LIABILITIES

Every member undertakes to contribute an amount not exceeding £6 for ordinary members, £5 for lady members, and 10p for other members in the event of the club being wound up.

At the year end the total number of fee paying members who had renewed for the following year was as follows:

	2015	2014
	No	No
Total	404	386

MANAGEMENT INFORMATION YEAR ENDED 30 JUNE 2015

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 3 to 4.

KNIGHTON HEATH GOLF CLUB LIMITED COMPANY LIMITED BY GUARANTEE TRADING AND PROFIT AND LOSS ACCOUNT YEAR ENDED 30 JUNE 2015

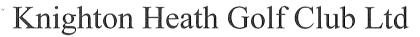
		2015		2014	
		£	£	£	£
INCOME					
Subscriptions	1	370,099		416,686	
Green fees	•	51,236		46,804	
Flood Grant Relief		-		18,874	
Surplus on amusement machines	2	1,964		2,324	
Bar and catering profit	3	23,580		11,503	
Locker rents	•	5,191		4,978	
Surplus on buggy rental		1,586		815	
Pool table income		109		415	
Bank interest receivable		244		839	
Built interest receivable		***************************************	454 000		503,238
			454,009		303,236
EXPENSES					
Upkeep of course	4	157,054		211,829	
Services to members	5	45,682		50,597	
Club house expenses	6	111,918		105,577	
Administration	7	65,369		71,547	
Finance	8	37,601		35,958	
Depreciation	9	36,439		45,881	
_			454,063		521,389
DEFICIT FOR THE YEAR			(54)		(18,151)
DEFICIT FOR THE TEAK			(34)		(10,131)
DEFICIT FOR THE YEAR BEFOR	\mathbf{E}		(- 4)		(10.151)
TAXATION			(54)		(18,151)
Taxation			<u>49</u>		168
CLUB RETAINED DEFICIT SENIORS SECTION			(103)		(18,319)
SURPLUS/(DEFICIT)	10		1,211		(1,649)
LADIES SECTION DEFICIT	11		(1,664)		(439)
OVERALL RETAINED DEFICIT			(556)		(20,407)

	2015		2014	
1. Subscriptions	£	£	£	£
Subscriptions		370,099		416,686
1				
2. Surplus on amusement machines				
Fruit machines income				2,324
3. Bar and catering profit				
Bar income Bar purchases	105,739 (42,348)		107,758 (45,976)	
Bar gross profit		63,391		61,782
Catering income	88,839		85,316	
Catering purchases	(32,989)		(32,943)	
Catering gross profit		55,850		52,373
Total gross profit		119,241		114,155
Wages and salaries	(87,642)		(93,175)	
NIC on wages and salaries	(4,269)		(5,443)	
Staff pension contributions	(264)		(1,053)	
Equipment maintenance	(3,206)		(2,552)	
Crockery replacements	(280)		(429)	
		(95,661)		(102,652)
Net profit/(loss)		23,580		11,503

	2015		2015 2014		
	£	£	£	£	
4. Upkeep of course					
Course wages and salaries	97,891		141,107		
NIC on course wages and salaries	8,903		11,361		
Staff pension contributions	2,721		3,913		
		109,515		156,381	
Course maintenance		206		5,035	
Course machinery repairs and					
maintenance		9,560		9,795	
Water rates		9,948		9,852	
Course sundries		498		497	
Furniture		2,504		2,483	
Health and safety		1,656		1,746	
Materials		17,187		19,353	
Fuel and oil		5,980		6,687	
		157,054		211,829	
5. Services to members					
Professional retainer		20,000		19,567	
Affiliation fees		6,988		8,082	
Juniors Designated Fund		2,947		3,648	
Competition		406		(298)	
Sponsorship		1,000		685	
Bar discount		8,999		12,395	
Catering discount		5,342		6,518	
		45,682		50,597	

	2015		2014	
	£	£	£	£
6. Club house expenses				
Rates including sewerage and trade				
waste charges		42,389		40,124
Insurance		6,854		6,854
Heat & Light		19,865		18,416
House repairs and renewals		_		127
House maintenance		7,893		5,854
General maintenance		5,588		1,646
Cleaning		18,645		17,710
Laundry		1,628		1,644
Security TV and music licences		3,174 650		2,885 398
Sky TV		706		4,241
House sundries		1,816		2,277
House equip hire/lease		1,526		2,445
Other licences		658		793
Health & Safety		526		163
•		111,918		105,577
				=======================================
7. Administration				
Administrative staff salaries	43,842		43,823	
Employers national insurance	2.140		2.240	
contributions Employers national insurance allowers	3,140		3,240	
Employers national insurance allowance Staff pension contributions	(4,000) 3,976		3,182	
Starr pension contributions				
		46,958		50,245
Telephone		1,880		1,570
Printing, stationery and postage		3,257 5 107		3,625
Computer software maintenance Staff welfare		5,197 212		3,415 154
Sundry expenses		(422)		3,329
Advertising		1,642		1,377
Legal and professional fees		905		2,492
Stock-taking fees		780		780
Accountancy fees		1,160		760
Auditors remuneration		3,800		3,800
		65,369		71,547

	2015		2014	
8. Finance	£	£	£	£
o. Finance				
Bank interest payable		7,407		5,104
Hire purchase and finance lease charges		4,828		7,023
Bank charges Loan/overdraft arrangement fees		4,588 900		3,655 1,290
Irrecoverable VAT		19,878		18,886
		37,601		35,958
9. Depreciation				
Depreciation of plant and machinery		20,605		31,316
Depreciation of fixtures and fittings		8,206		6,677
Depreciation of huts & washdown		6,980		6,712
Depreciation of watering system Loss/(Profit) on disposal of fixed assets		648		648 528
2003 (11011) on disposal of fixed assets		26.420		
*		36,439		45,881
10. Seniors section				
Income		21,526		5,761
Expenditure		(20,315)		(7,410)
		1,211		(1,649)
11. Ladies section				
Income		13,345		8,317
Expenditure		(15,009)		(8,756)
		(1,664)		(439)





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